

Compensation Plan At-A-Glance

	PERSONAL RETAIL SALES COMMISSION					MAINTENANCE REQUIREMENTS			OVERRIDE					
	<i>Personal Sales Commission \$1-1999</i>	<i>Personal Sales Commission \$2000+</i>	<i>Sample Allowance Credit</i>	<i>Recruiting Bonus on Each Qualified Recruit</i>	<i>#Qualified in 1st Level to Achieve Rank</i>	<i>Monthly Personal Volume</i>	<i>Active in 1st Level</i>	<i>Monthly Retail Family Sales (Personal + Pay Levels)</i>	<i>1st Level Retail Sales</i>	<i>2nd Level Retail Sales</i>	<i>3rd Level Retail Sales</i>	<i>4th Level Retail Sales</i>	<i>* FREE Samples of New Products</i>	<i>One-Time Performance Bonus for Maintaining 3 Consecutive</i>
Consultant	25%	30%	3%	9 Pie Mixes	0	\$0	0							
Future Director	25%	30%	5%	9 Pie Mixes	2 Qualified Consultants	\$500	2 Active Consultants	\$1,000	2% on RETAIL Sales					
Director	30%	35%	5%	9 Pie Mixes	3 Qualified Consultants	\$500	3 Active Consultants	\$3,000	4% on RETAIL Sales	3% on RETAIL Sales				
Managing Director	30%	35%	5%	9 Pie Mixes	2 Qualified Directors	\$500	2 Qualified Directors	\$10,000	4% on RETAIL Sales	3% on RETAIL Sales	2% on RETAIL Sales		Yes	\$300
Executive Director	30%	35%	5%	9 Pie Mixes	4 Qualified Directors	\$500	4 Qualified Directors	\$17,500	5% on RETAIL Sales	3% on RETAIL Sales	2% on RETAIL Sales		Yes	\$1,000
Senior Director	30%	35%	5%	9 Pie Mixes	6 Qualified Directors	\$500	6 Qualified Directors	\$25,000	5% on RETAIL Sales	4% on RETAIL Sales	3% on RETAIL Sales	1% on RETAIL Sales	Yes	\$2,000
Star Director	30%	35%	5%	9 Pie Mixes	8 Qualified Directors	\$500	8 Qualified Directors	\$40,000	6% on RETAIL Sales	4% on RETAIL Sales	3% on RETAIL Sales	1% on RETAIL Sales	Yes	\$3,000

Qualified Consultant: has entered 4 Tastings to the Home Office

Consultants/Directors are paid as qualified any month they achieve the requirements.

Active Consultant: Personal sales of \$100 per month in Retail Sales

Directors must meet Director Qualifications to be paid at Advanced Director Levels.

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